

COMUNICACIÓN DE HECHO RELEVANTE

GRENERGY RENOVABLES, S.A.

12 de noviembre de 2019

En virtud de lo previsto en el artículo 17 del Reglamento (UE) nº 596/2014 sobre abuso de mercado y en el artículo 228 del texto refundido de la Ley del Mercado de Valores, aprobado por el Real Decreto Legislativo 4/2015, de 23 de octubre, y disposiciones concordantes, así como en la Circular 6/2018 del Mercado Alternativo Bursátil ("**MAB**"), se pone a disposición del mercado la siguiente información relativa a GRENERGY RENOVABLES, S.A. (en adelante, "**GRENERGY**"):

Presentación para inversores para LATIBEX

Adjuntamos presentación a inversores que se usará en el evento con inversores de LATIBEX.

En Madrid, a 12 de noviembre de 2019.

D. David Ruiz de Andrés Presidente del Consejo de Administración GRENERGY RENOVABLES, S.A.



INVESTOR PRESENTATION GROWTH IN OUR DNA

November 2019



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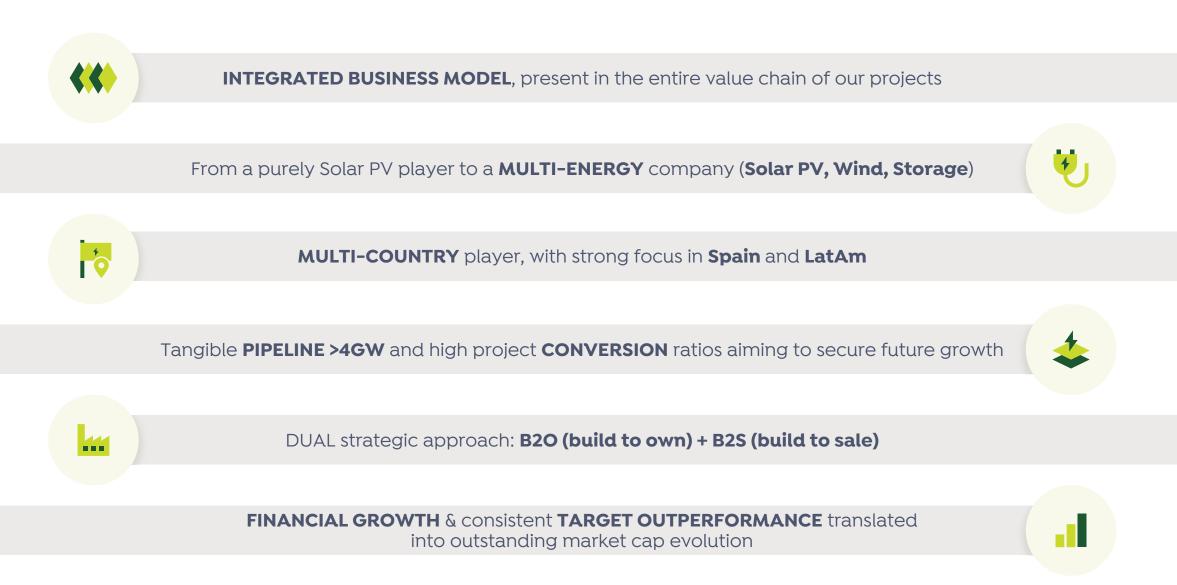
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RECENT ACHIEVEMENTS







Attractive equity story



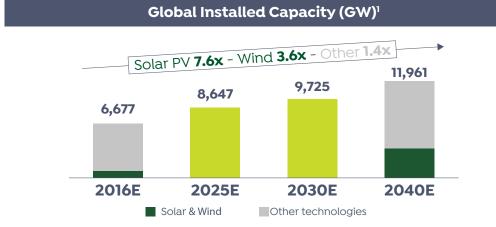
1-RENEWABLES REVOLUTION

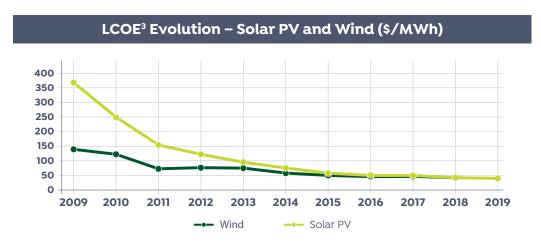


Wind & Solar to represent 30% of installed global capacity by 2040

Electrification to increase global demand of electricity

Global installed power capacity is projected to rise from c. 6.7TW in 2016 to 12.0TW in 2040, with c. 30% of installed capacity being renewable (c. 17% Solar PV and c. 14% Wind)

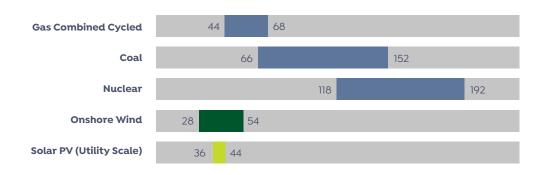




Global Installed Capacity – By Technology (%)

📕 Fossil Fuels 📕 Hydro 🗮 Wind 📄 Solar PV 👘 Nuclear 📄 Other Renewables

LCOE³ – By Technology (\$/MWh)



1-RENEWABLES REVOLUTION

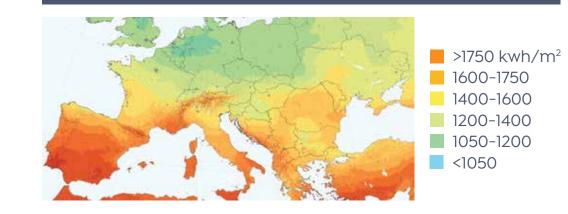


Spain: Key Renewable Energy Market

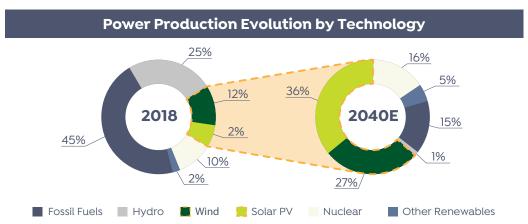
In the next few years, Spain is expected to be one of the top countries in the world for the development of renewable energy, specially Solar PV

Spain: The Best Conditions

- \checkmark Top irradiation geography in Europe
- ✓ Closing of coal and nuclear plants
- ✓ Market no longer based on subsidies or feed-in tariffs
- ✓ +30 GW of PV projects will be commissioned in the country either under pure merchant, public auctions or PPA by 2030



European Irradiation Level



1-RENEWABLES REVOLUTION



Renewables' Revolution: A Sector in Motion...



		with relevar	nt M&A activty		
Ongoing	Ongoing	Ongoing	July 2019	May 2019	November 2019
ACS receives €1Bn offers for Zero-E as it prepares the IPO of the subsidiary	Abdul Latif hires advisors to sell Fotowatio Renewable	Riberas´family prepare the sale of Elawan in the coming months	Brookfield has agreed to acquire a 50% stake in X-ELIO Energy	Ardian has agreed to acquire 420 MW portfolio from Renovalia	AIMCo agreed to acquire Eolia from Oaktree Capital and RES Neco
ZERO: CR	FRV SOTOWATIO RENEWABLE VENITURES		X-ELI⊕		Ceolio
Deal Size:	Deal Size:	Deal Size:	Deal Size:	Deal Size:	Deal Size:
1,5 GW	0.9 GW Solar	1.3 GW Wind	1.7 GW Solar PV	0.4 GW Wind	0.7 GW Wind
c. €1,000M	c. €1,500M	c. €2,000M	\$443M	€550M	€1,400M

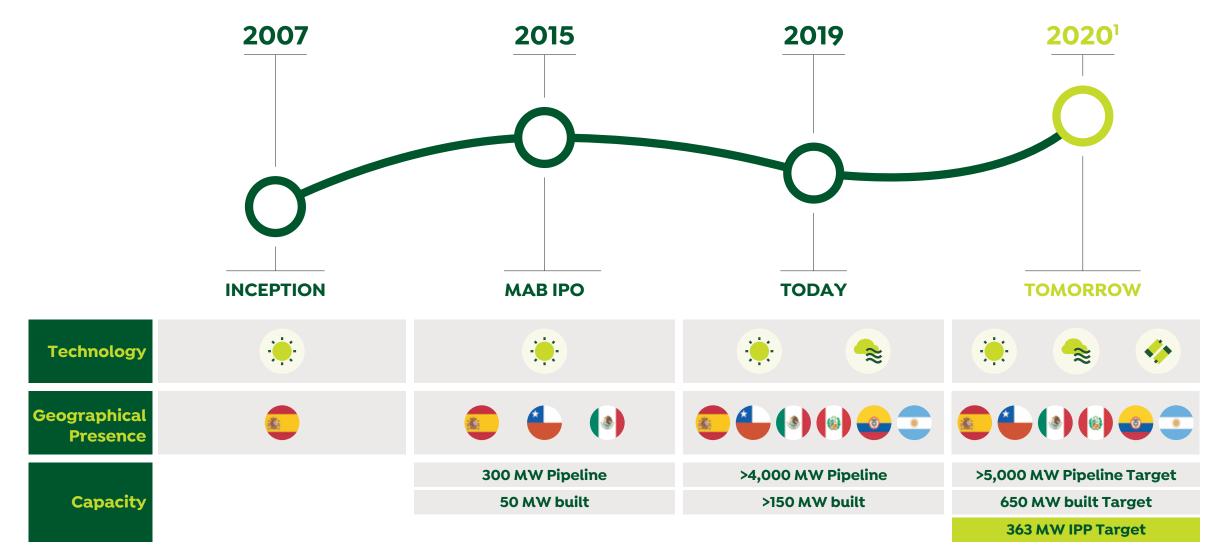


Attractive equity story



2-PROVEN TRACK RECORD

Evolving into a Multitech & Multicountry IPP







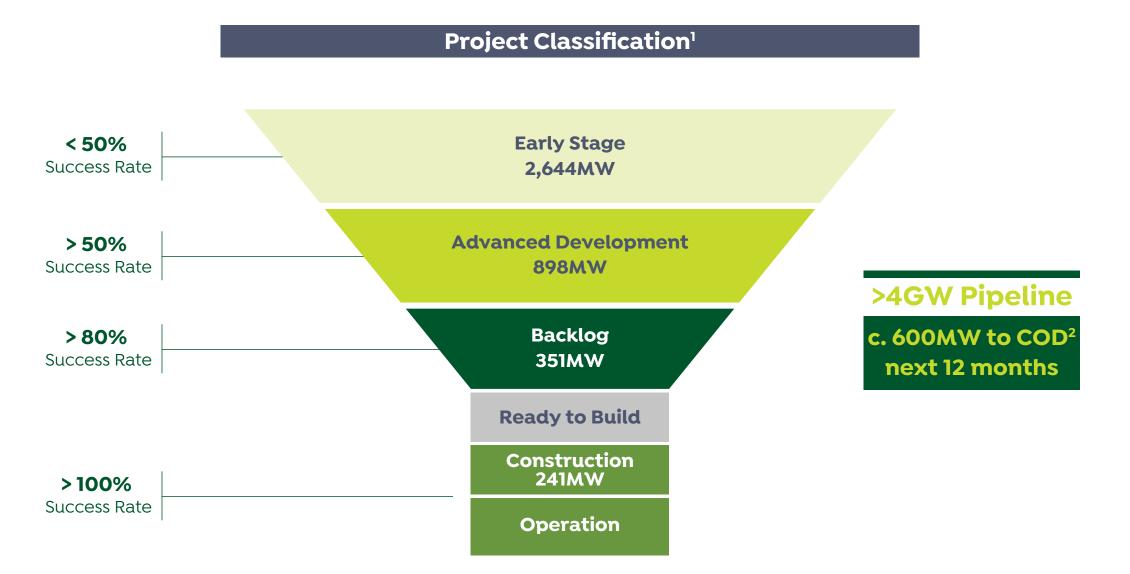
Attractive equity story



3-PLATFORM WITH RELEVANT GROWTH POTENTIAL



Project Portfolio



1: This classification of the pipeline phases has been made by the company itself on the basis of its previous experience in projects carried out, using its own infernal criteria and procedures. 2: Commercial Operation Date

3-PLATFORM WITH RELEVANT GROWTH POTENTIAL



Increasing Pipeline with strong conversion ratio from Early Stage to Backlog

SOLAR PV					
мw	Under Const	Backlog	Advanced Stage	Early Stage	Backlo
Chile	181	106	154	1,496	1,937
Spain	-	200	660	120	980
Colombia	-	12	-	446	458
Mexico	-	30	-	-	30
Peru	-	-	-	230	230
Argentina	-	-	-	-	-
Total	181	348	814	2,292	3,635
#Projects	10	14	10	27	61

Portfolio of >3 GW in various stages of development, with focus on Spain and Chile

Recently signed different Build to Sell agreements, for more than 250 MW

Over 350 MW already built by Grenergy or U.C. – First plant built 2007

WIND					
MW	Under Const	Backlog	Advanced Stage	Early Stage	Backlog
Chile	-	-	-	316	316
Spain	-	-	-	-	-
Colombia	-	-	-	-	-
Mexico	-	-	-	-	-
Peru	36	-	80	36	152
Argentina	24	-	-	-	24
Total	60	-	80	352	492
#Projects	3	-	1	5	9

Portfolio of 492 MW, of which 60 MW under construction

Achieving financial closing for wind projects in Peru (36 MW) and Argentina (24 MW)

+300 MW of early stage projects achieved (COSMOS – 600 MW hybrid project in Chile)



Projects Under Construction & Backlog

Grenergy is expected to bring almost 600MW to COD during the next months Capital needs for these projects mostly funded

	Projects	Under Con	struction	& Backlog		
Country	Project	Туре	MW	B20	Resource (Hours)	COD
Argentina	Kosten	Wind	24	Yes	5,033	4Q19
Peru	Duna	Wind	18	Yes	4,900	2Q20
Peru	Huambos	Wind	18	Yes	4,900	2Q20
Chile	Quilagua	Solar	103	Yes	2,950	3Q20
Chile	PMGD	Solar	78	No	1,924-2,200	4Q19-2Q20
Total UC			241			
España	Los Escuderos	Solar	200	Yes	2,128	3Q20
Colombia	Bayunca	Solar	12	Yes	1,957	4Q20
Chile	Teno	Solar	11	Yes	2,001	4Q20
Chile	PMGD	Solar	98	No	2,018-2,732	1Q20-3Q21
Mexico	San Miguel de Allende	Solar	30	No	2,300	4Q20
Total Backlog			351			



Attractive equity story





Multi-Technology Player Across the Entire Value Chain

Solar



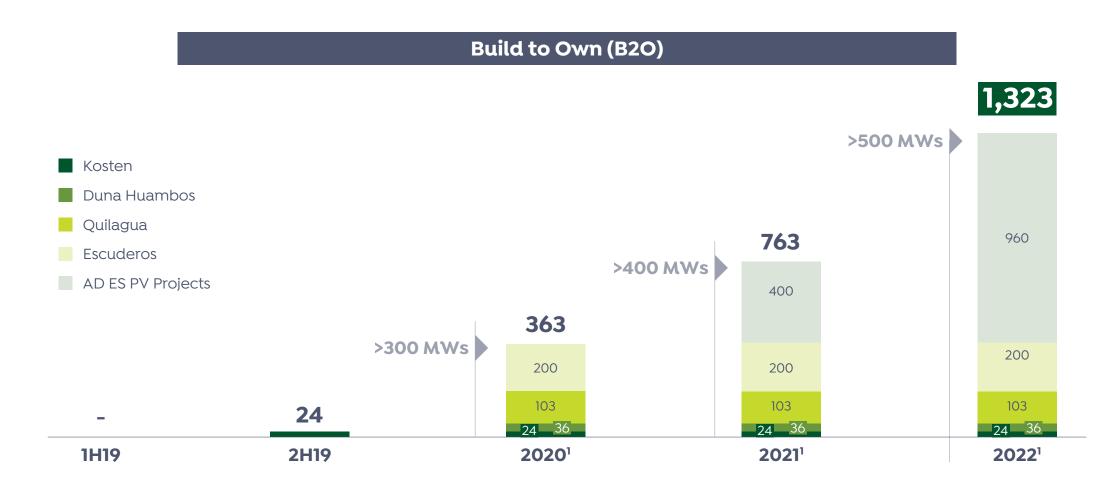
Wind

Storage

17

4-INTEGRATED BUSINESS MODEL - B20

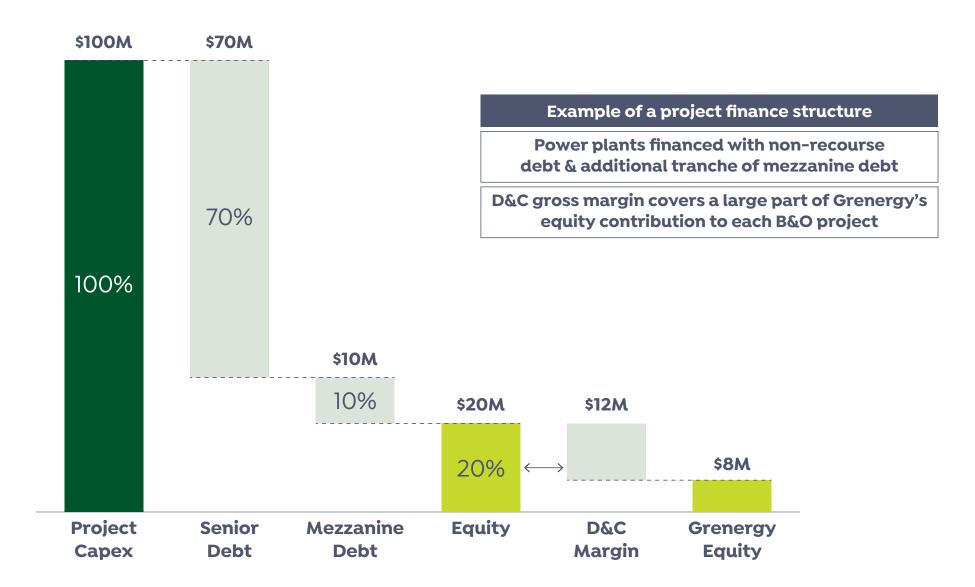
Built to Own: Grenergy to exponentially increase its MW in operation to 1.3GW by end 2022



Strategy providing stable cash flow profile



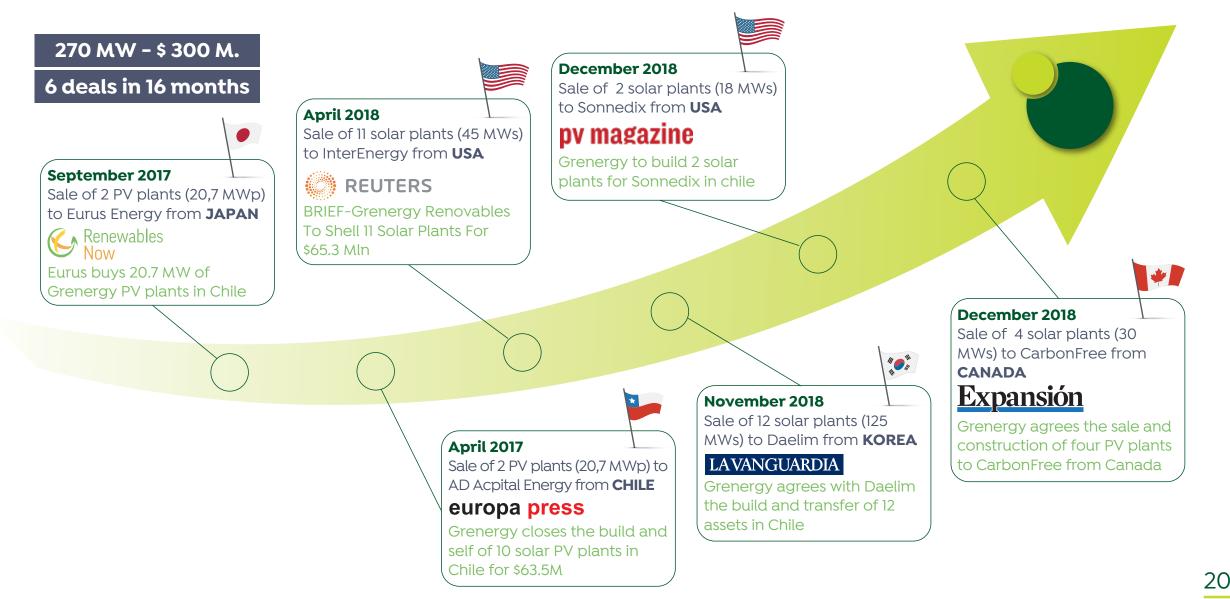
Built to Own: D&C margin covering a large part of the equity







Build to Sell: 6 deals in 16 months amounting to US \$300M



Build to Sell: a flexible tool to finance growth



Build to Sell (B2S)

Grenergy has secured income and cash for the next two years



Strategy enabling strong FCF generation	c. €80M already contracted for 2020 and 2021	Key strategy for shareholders
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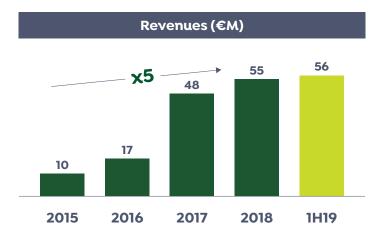
Attractive equity story

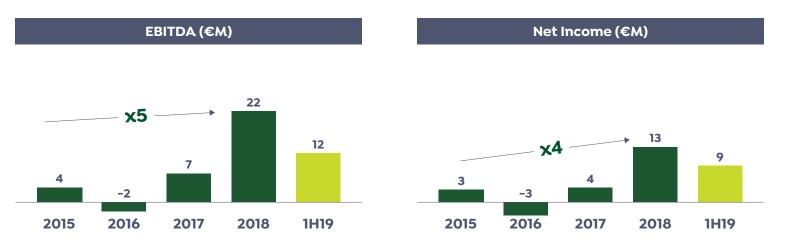


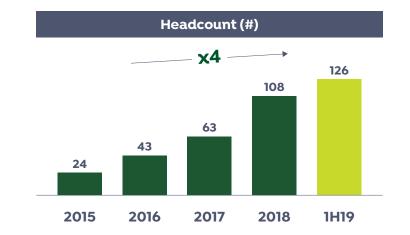
5-SOLID FINANCIAL PERFORMANCE

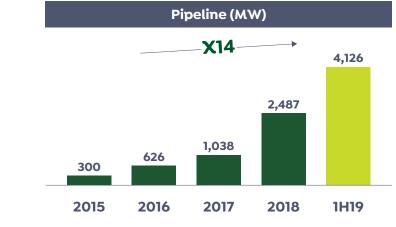


Track Record of Profitable Growth, fuelled by a strong pipeline of projects







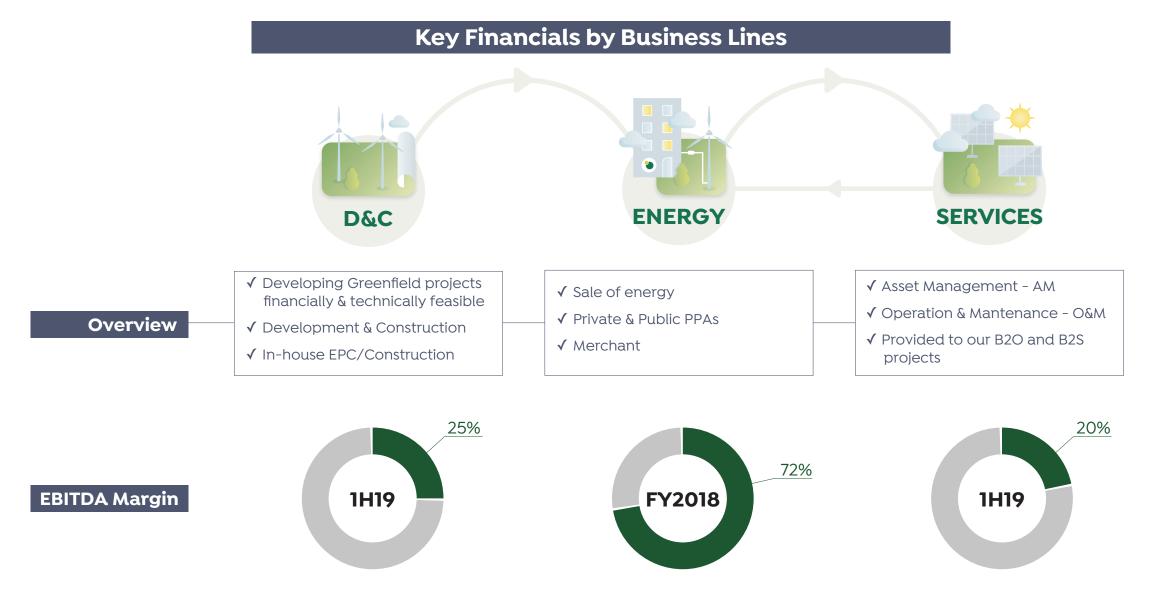




5-SOLID FINANCIAL PERFORMANCE

Grenergy

Reported in 3 separate Business Lines





Attractive equity story





Committed management team with sound track record in the sector



	Management Committee	Business Units Directors
	David Ruiz de Andrés CEO	Emi Takehara Structured Finance
Highly	Antonio Jiménez Alarcón CFO	Gonzalo de Rojas Development
experienced management	Mercedes Español M&A	Alfredo Casas EPC
team	Daniel Lozano IR+Communication	Daniel Barman Energy Sales
	Alvaro Ruiz Legal	Luis Collazo Services (O&M + AM)

Top Management fully aligned with shareholders through stock options programmes

6-STRONG GOVERNANCE WITH FOCUS ON ESG



Strengthening Corporate Structure to become a GLOBAL ORGANIZATION

New Corporate Offices in Madrid (Spain)



New LATAM Regional Office in Santiago (Chile)



New Corporate Website



24/7 Control Center



6-STRONG GOVERNANCE WITH FOCUS ON ESG



Adapting governance standards to the evolving regulatory landscape



✓ Sustainable Development Goals – Social & Environmental



Green Bond – Aimed at financing of the growth established in the strategic plan





Grenergy Renovables Bond Program 2019 as a green instrument in accordance with the "Green Bond Principles (GBP)"



Grenergy has a committee composed of these areas: (i) financial, (ii) technical, (iii) environmental, (iv) legal, (v) social, and (vi) impact on local communities

6-STRONG GOVERNANCE WITH FOCUS ON ESG

Grenergy

Translating into solid value creation for its shareholders

General Information

Share Information

- Currency: EUR
- Market: Spanish Multilateral Trading Facility (MAB)
- ISIN: ES0105079000
- Ticker code: GRE
- Market Cap. (as of November 8th, 2019):
 €302.6M (Share price: EUR 12.45)
- Number of shares (as of November 8th, 2019): 24,306,221

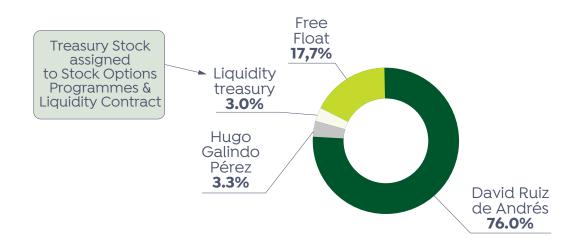
Share Information

- IPO: July 2015 €4M Initial Price 1.38 €/share
- Capital Call (€3M): May 2016

Share Information

inversores@grenergy.eu

Shareholders (As of November 8th 2019)¹



LTM Share Price Evolution (€/p.s.)





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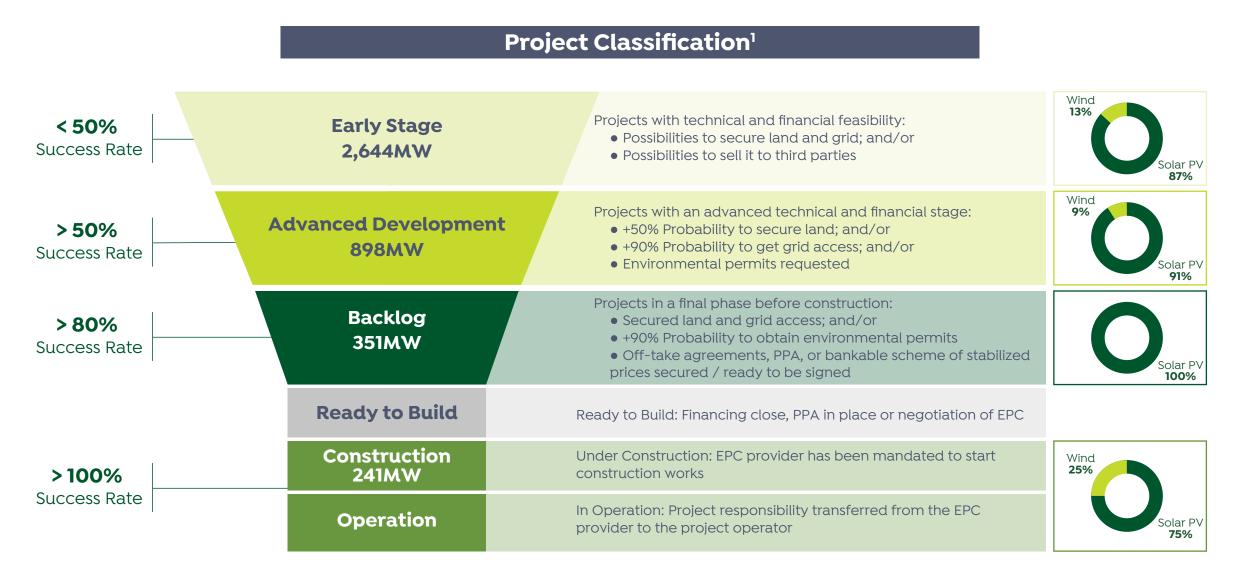
A CONTRACTOR OF

Appendixes

PLATFORM WITH RELEVANT GROWTH POTENTIAL



Project Portfolio



PROJECT OVERVIEW



241 MW Under Construction

163 MW Build to Own – 78MW Build to Sell

Country	Project	Туре	MW	Resource (hrs)	Site Control	Interconnect. rights	Environmental approvals	Build & Own	COD	Туре
Argentina	Kosten	Wind	24	5,033	Obtained	Obtained	Obtained	Yes	4Q19	U.C
Peru	Duna	Wind	18	4,900	Obtained	Obtained	Obtained	Yes	2Q20	U.C
Peru	Huambos	Wind	18	4,900	Obtained	Obtained	Obtained	Yes	2Q20	U.C
Chile	Quillagua	Solar	103.0	2,950	Obtained	Obtained	Obtained	Yes	3Q20	U.C
Chile	Placilla	Solar	10.8	2,200	Obtained	Obtained	Obtained	No	4Q19	U.C
Chile	Sol de septiembre	Solar	11	1,924	Obtained	Obtained	Obtained	No	2Q20	U.C
Chile	Quinta	Solar	9.2	2,177	Obtained	Obtained	Obtained	No	1Q20	U.C
Chile	Rinconada	Solar	9.6	2,165	Obtained	Obtained	Obtained	No	4Q19	U.C
Chile	Lo Miranda	Solar	7.2	2,142	Obtained	Obtained	Obtained	No	4Q19	U.C
Chile	Paraguay	Solar	10.8	1,977	Obtained	Obtained	Obtained	No	4Q19	U.C
Chile	La Estancia	Solar	3	2,169	Obtained	Obtained	Obtained	No	4Q19	U.C
Chile	Rauquen	Solar	10.8	2,069	Obtained	Obtained	Obtained	No	4Q19	U.C
Chile	Lemu	Solar	6	2,069	Obtained	Obtained	Obtained	No	4Q19	U.C
Total			241.4							



351 MW Backlog

223 MW Build to Own –128MW Build to Sale

Country	Project	Туре	MW	Resource (hrs)	Site Control	Interconnect. rights	Environmental approvals	Build & Own	COD	Туре
España	Los Escuderos	Solar	200	2,128	Obtained	Obtained	Secured	Yes	3Q20	Backlog
Colombia	Bayunca	Solar	12	1,957	Obtained	Obtained	Secured	Yes	4Q20	Backlog
Chile	Teno	Solar	11	2,001	Obtained	Secured	Submitted	Yes	4Q20	Backlog
Chile	El Romeral	Solar	9.6	2,018	Obtained	Obtained	Obtained	No	2Q20	Backlog
Chile	Nahuen	Solar	10.8	2,122	Obtained	Obtained	Secured	No	3Q20	Backlog
Chile	Mitchi	Solar	11	2,734	Secured	Obtained	Secured	No	2Q20	Backlog
Chile	San Vicente	Solar	9.6	2,109	Secured	Obtained	Obtained	No	1Q20	Backlog
Chile	Molina	Solar	10.8	2,015	Obtained	Secured	Obtained	No	1Q20	Backlog
Chile	Bellavista	Solar	10.8	2,72	Secured	Secured	Obtained	No	2Q20	Backlog
Chile	Pintados	Solar	10.8	2,72	Secured	Secured	Obtained	No	2Q20	Backlog
Chile	Dolores	Solar	10.8	2,732	Secured	Submitted	Obtained	No	3Q21	Backlog
Chile	Santa Carolina	Solar	3	2,104	Obtained	Secured	Obtained	No	2Q20	Backlog
Chile	Astillas	Solar	10.8	2,442	Obtained	Secured	Obtained	No	2Q20	Backlog
Mexico	San Miguel de Allende	e Solar	30	2,300	Obtained	Submitted	Obtained	No	4Q20	Backlog
Total			351.0							



895 MW Advanced Development

Proven track record and important conversion rate from Advance Development to Backlog

Country	Project	Туре	MW	Resource (hrs)	Site Control	Interconnect. rights	Environmental approvals	COD	Туре
Peru	Bayovar	Wind	80	4,000	Submitted	Submitted	In progress	2Q21	A.D
Chile	Condor	Solar	11	2,700	Obtained	Submitted	In progress	4Q20	A.D
Chile	Ckilir	Solar	11	2,669	Submitted	Secured	Submitted	2Q20	A.D
Chile	Lockma	Solar	11	2,669	Submitted	Secured	Submitted	2Q20	A.D
Chile	Ckuru	Solar	11	2,670	Submitted	Secured	In progress	4Q20	A.D
Chile	Arica2	Solar	11	2,300	Submitted	Secured	In progress	1Q21	A.D
Chile	Quillagua2	Solar	100	2,950	Obtained	Submitted	Obtained	2Q21	A.D
España	Belinchon	Solar	150	2,150	Secured	Obtained	In progress	3Q21	A.D
España	Ayora	Solar	160	2,212	Secured	Obtained	In progress	4Q21	A.D
España	jose cabrera	Solar	50	2,156	Secured	Obtained	In progress	3Q21	A.D
España	Tabernas2	Solar	300	2,358	Submitted	Obtained	In progress	3Q21	A.D
Total			895						

Profit and Losses



Solid increase in Net Income (+192% YoY)

Profit and Losses ¹			
(€k)	1H19	1H18	Delta
Revenue	55.504	24.570	126%
Procurement	(40.036)	(16.536)	142%
Gross Margin	15.468	8.034	93%
Personnel expenses	(2.044)	(1.692)	21%
Other incomes	46	12	283%
Other operating expenses	(1.456)	(1.242)	17%
Other results	41	32	28%
EBITDA	12.055	5.144	134%
Depreciation and amortization	(458)	(392)	17%
EBIT	11.597	4.752	144%
Financial incomes	109	5	2.080%
Financial expenses	(305)	(777)	(61%)
Exchange rate differences	(724)	(1.101)	(34%)
Financial result	(920)	(1.873)	n.m
Result before taxes	10.677	2.879	271%
Income tax	(1.909)	125	-1627%
Net Income	8.768	3.004	192%
External partners	(13)	(1)	1.200%
Net Income atributable to Parent Company	8.781	3.005	192%

1H19 Results



Balance Sheet: Assets

Solid balance position to finance growth

(€k)	30/6/19	31/12/18	Var.
Non-current assets	48.151	18.715	29.436
Intangible assets	3.667	2.697	970
Fixed asset	41.642	14.775	26.867
Deferred tax assets	871	956	(85)
Other fix assets	1.971	287	1.684
Current assets	62.102	39.570	22.532
Inventories	2.152	6.004	(3.852)
Trade and other accounts receivable	30.543	17.931	12.612
Current financial investments	5.376	124	5.252
Other current financial assets	404	2.392	(1.988)
Cash and cash equivalents	23.627	13.119	10.508
TOTAL ASSETS	110.253	58.285	51.968
(€k)	30/6/19	31/12/18	Var.
Equity	38.603	28.864	9.739
Non-current liabilities	24.174	9.735	14.439
Deferred tax liabilities	904	-	904
Non-current provisions	-	-	-
Financial debt	23.270	9.735	13.535
Non-current financial liabilities	23.270	9.735	13.535
Debt with associated companies	-	-	-
Current liabilities	47.476	19.686	27.790
Current provisions	302	64	238
Trade and other accounts payable	30.152	11.955	18.197
Financial debt	17.022	7.667	9.355
Current financial liabilities	15.774	6.089	9.685
Short-term debt with associated companies	3	334	(331)
Other current liabilities	1.245	1.244	1
TOTAL LIABILITIES AND EQUITY	110.253	58.285	51.968

1H19 Results



Profit and Losses

In spite of important investment activity the company has a very low leverage at 0.5x

(€k)	2017	2018	1H19	1H19-FY18
Long-term financial debt	1.769	3.116	3.140	24
Short-term financial debt	4.070	6.090	15.774	9.684
Other debts	2.586	1.511	1.480	(31)
Other current financial assets	(147)	(124)	(5.376)	(5.252)
Cash & cash equivalents	(922)	(5.753)	(17.755)	(12.002)
Corporate Net Debt with resource	7.356	4.840	(2.737)	(7.577)
Project Finance debt with resource	-	6.351	19.895	13.544
Project Finance cash with resource	-	(7.366)	(5.872)	1.494
Project Finance Net Debt with resource	:e -	(1.015)	14.023	15.038
Total Net Debt with resource	7.356	3.825	11.286	7.461
Project Finance debt without resource	15.844	-	-	-
Project Finance cash without resource	(2.032)	-	-	-
Net Debt without resource	13.812	-	-	-
Total Net Debt	21.168	3.825	11.286	7.461

